

Opportunities for doing business in United States for Pharma and IT Companies

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Speaker Profiles



Chris Fladgate

Founding Partner, Garson, Seagal, Steinmetz, Fladgate LLP, New York

Over the past 19 years, Chris has developed a practice encompassing intellectual property, commercial litigation and construction law by working with high-profile firms and clients in New York, Hong Kong and Australia. Intellectual Property Chris represents a wide array of clients drafting and negotiating IP-related agreements, as well as litigating, on their behalf. Some of Chris' clients include award winning photographers, Academy Award and Emmy Award winners. Complex Litigation and Arbitration Chris has represented a number of clients in high-value complex disputes in both Court room and arbitral settings. These matters have ranged from high-end fashion licensing disputes through to the construction of coal-fired power plants and other infrastructure projects. Construction Law Chris drafts and negotiates all forms of construction-related agreements and represents a high-profile, world renowned sporting organization in relation to its capital works strategic vision and, since 2014, has prepared and negotiated a design and construction agreements with a combined contract value in excess of \$900 million for the same client. Chris also represents owners, design professionals, contractors and subcontractors in all forms of construction litigation and arbitration – from lien disputes through to complex dispute work.



Robert Garson

Managing Partner, Garson, Segal, Steinmetz, Fladgate LLP

Robert is a dually qualified barrister in England & Wales and a New York attorney and is the managing partner of Garson, Segal, Steinmetz, Fladgate LLP. Using the experience of defending in complex criminal cases for 10 years in England, augmented by an LLM in international commercial arbitration and intellectual property, Robert has established a practice serving clients from around the world and sitting at the cross-roads of international, commercial, media and intellectual property.

Robert regularly appears before Federal Courts in the US and arbitral panels, usually on issues that have either an international dimension, an issue of intellectual property or both. In December 2018, Robert was lead counsel in a trade secret trial against NCR on behalf of a Hong Kong company and is currently before the ICC representing a European agro pharmaceutical manufacturer against their distributor.

Robert is a regular contributing author on privacy, First Amendment and intellectual property law in the renowned New York Observer, and the Observer and other publications on defamation and copyright matters. In addition, Robert is highly regarded in the field of movie financing, and represents large film houses and independent producers on all aspects of the movie industry including film financing funds and individual project funding. He is contributing author to *The Business of Film: A Practical Introduction* (Routledge 2018).

Including the usual array of intellectual property transactional law, pushing the boundaries of law has always been a passion of Robert including: challenging Barclays Capital for the Lehman Brothers trademark on behalf of a fledgling whisky brand; testing the boundaries of dead celebrity rights in arbitration; and exposing the ISDAFIX global market manipulation pursuant to Dodd-Frank. He speaks Hebrew and French fluently.



Manish Joshi

Director & Founder, Joshi Worldwide IP, London

Manish advises in all aspects of trademarks and design protection and registration, including clearance searches, oppositions, cancellations, revocations, assignments, trade mark infringement and passing off. Manish speaks regularly on trademarks and designs at conferences and seminars. Manish has written and published numerous articles on Trade Marks and Designs and has also been a trainer on the Intellectual Property Diploma course run by Bristol University. In addition Manish is the only co-editor of the two main trade mark texts covering the UK, namely the UK Trade Marks Handbook and EU Trade Marks Handbook.

He has over 25 years' experience in IP. He has worked with a broad range of clients in varied industries including Accenture, Apple Computer, Salesforce, Merrill Lynch, London Symphony Orchestra, Warner Music, Save the Children, IKEA, UN World Food Programme, Michael Page, Columbia Sportswear, Fred Perry, Symantec, HBO (Home Box Office), Time Inc, Warner Media, Vodafone, ABN Amro, French Connection, London Organising Committee of the 2012 Olympic Games (LOCOG).

Manish is a Registered Trade Mark Agent (RTA); • Member of the Chartered Institute of Trade Mark Attorneys (CITMA); • Advanced level examiner for the ITMA exams; • Co-editor of the UK Trade Marks Handbook • Co-editor of the EU Trade Marks Handbook (only person to be co-editor of the UK and EU TM Handbooks) • Professional Representative before the European Trade Mark Office [EUIPO]. JOSHI WORLDWIDE IP INTELLECTUAL PROPERTY TRADE MARK, DESIGN AND PATENT ATTORNEYS LONDON - DELHI - DUBAI Citypoint One Ropemaker Street London EC2Y 9HT United Kingdom.

He started his career working for the Solicitors Office of Customs & Excise before working for a European Trade Marks firm for approximately 6 years and then joining Baker & McKenzie London office in 1999 as Head of the Trade Marks Unit, before going on to start Joshi Worldwide IP.

He graduated in Law from Manchester Metropolitan University in 1991. He then went on to complete the Law Society Finals, before going on to also qualify as a Trade Mark Attorney



Kevin Murphy

Partner, Garson, Seagal, Steinmetz, Fladgate LLP, New York

Kevin has over 24 years of trial and litigation expertise, having successfully tried nearly 25 cases to judges and juries in New York, New Jersey, Delaware and Pennsylvania, all of which were upheld on appeal. Mr. Murphy is also called upon to serve as appellate counsel for cases considered too difficult to win by other firms and has represented his clients in the Second Circuit Court of Appeals in New York, the Federal Circuit Court of Appeals and the First Department, Appellate Division in New York.

Mr. Murphy's litigation experience spans many technologies, including semiconductor fabrication machines, medical devices, electronics, cybersecurity, and pharmaceuticals. Generally, these litigations have involved patent disputes. He has been called upon to advise upon the value of patent portfolios and the likelihood of success in litigation of patents within a given portfolio in multiple matters. Mr. Murphy is no stranger to India, having traveled to India on many occasions to represent witnesses for Lupin Limited at their depositions, speak to the Indian Pharmaceutical Association on U.S. patent law and to represent Torrent Limited in connection with a pharmaceutical dispute.

In addition to his litigation experience, Mr. Murphy has successfully licensed patent and trade secret technology between Tokyo Electron Arizona and Metron Technology, pharmaceutical related licenses on behalf of Par Pharmaceutical and Lupin Limited and medical device manufacturing technology between Becton Dickinson and Saxon Glass Technologies, Inc. He is currently advising his client on renewal terms concerning the latter licensing deal. Mr. Murphy's practice calls him to negotiate such licensing matters throughout the world.