2015 U.S.-India Aviation Summit

Registration Brochure

NOVEMBER 3-5, 2015 | ITC GARDENIA HOTEL | BENGALURU, INDIA

SPONSORED BY THE U.S. TRADE AND DEVELOPMENT AGENCY


Partnering Organizations: Indo American Chamber of Commerce; American Chamber of Commerce in India; U.S.-India Business Council; Confederation of Indian Industries; Federation of India Chambers of Commerce and Industry
The U.S. Trade and Development Agency, in partnership with the Government of India and the U.S.-India Aviation Cooperation Program, is pleased to sponsor the 5th U.S.-India Aviation Summit, November 3-5, 2015, at the ITC Gardenia Hotel in Bengaluru (Bangalore), India.

Over the past decade, India’s civil aviation industry has witnessed impressive growth driven by several factors such as the integration of low-cost carriers into the nation’s fleet, foreign direct investment in Indian airlines, the construction of new airports and increasing regional connectivity.

Aviation sector expansion will continue to be instrumental to India’s growth, as the Government of India advances $110 billion in civil aviation expansion and modernization projects through 2020. By that time, India is projected to become the world’s third largest aviation market, handling 336 million domestic and 85 million international passengers annually. To meet these demands, the Airports Authority of India (AAI) is encouraging foreign direct investment in India’s planned and existing airports and India’s 12th Five-Year Plan (2012-2017) calls for an investment of $12.1 billion for airport infrastructure development. Of this amount, $9.3 billion is expected to be sourced from the private sector as India will require 500 airports by 2020 to meet its anticipated air passenger capacity needs.

As a result of these projections, the rapid growth of India’s civil aviation market presents U.S. companies with significant commercial opportunities in areas including airport modernization, air traffic management, air navigation and communications systems, aviation security, and business and general aviation technologies and services.

The Summit offers a technical, policy, and commercial forum to assist Indian civil aviation agencies and aviation industry representatives, including Indian private sector airlines and airport operators, identify and specify advanced U.S. technologies and practices that would best suit their expansion and modernization needs.

The American Association of Airport Executives (AAAE) is supporting USTDA to execute the Summit. Contact Spencer Dickerson, AAAE, in the United States for further details at 703.578.2511 or sdickerson@aaae.org.

Learn more about the specific projects and opportunities your company can pursue by attending the Summit.
WHO SHOULD ATTEND?
This event is designed to provide business executives with an edge in developing meaningful working relationships with India’s civil aviation leaders. U.S. companies will have an unparalleled opportunity to visit with the key executives and officials who lead the development of India’s aviation sector and operate its airports. A number of top Indian and U.S. airport directors, air carrier executives will also attend the Summit.

The Summit will provide companies with access to key officials of the U.S. government trade promotion agencies, including USTDA and the U.S. Department of Commerce, as well as from technical agencies such as the U.S. Department of Transportation’s Federal Aviation Administration and the U.S. Department of Homeland Security’s Transportation Security Administration in addition to senior officials from the U.S. Embassy and Consulates in India.

The Summit will allow U.S. companies to:
• Meet with senior U.S. and Indian government officials and private sector airport and airline representatives;
• Learn how to access U.S. government resources to help expand your footprint in India’s competitive aviation industry;
• Connect with potential buyers of your products and services; and
• Learn about specific aviation infrastructure development projects and opportunities to sell your products and services to support their implementation.

WHAT SUBJECTS WILL BE COVERED AT THE SUMMIT?
Summit delegates will meet and hear from senior-level officials from both governments, as well as leading industry experts and aviation corporate executives in the U.S. and India.

The Summit will provide valuable insight into Indian priorities and commercial opportunities as they relate to:
• Airspace utilization throughout India
• Air traffic control capacity, efficiency, management and safety
• Air navigation and communications systems related to next-generation air traffic systems
• Airport infrastructure, modernization and financing
• Air cargo infrastructure
• Aviation security
• Airport-related systems and engineering
• Helicopter and general/business aviation expansion
• Linkages between aviation and development of smart cities

BUSINESS OPPORTUNITIES AT THE SUMMIT
Companies are encouraged to sign up to be an Exhibitor, which will offer a special opportunity to showcase your company’s specific products and services to the many procuring entities throughout India’s aviation sector. Opportunities to sponsor the Summit are also available and will provide priority-speaking roles and enhanced visibility for your company.

PARTICIPANT BENEFITS AND FEES
There are three levels of participation at this Summit: Sponsor, Aviation Summit Exhibitor and Participant. Each attendee will receive:
• A directory of the key public and private sector civil aviation leaders from India and the United States attending the Summit, and
• A detailed briefing book with information on India’s civil aviation market, infrastructure development project opportunities and U.S. government assistance programs available to U.S. companies interested to expand their business in India.

AVIATION SUMMIT EXHIBITOR BENEFITS
• A tabletop display (6’ table, two chairs) to exhibit your company’s airport/aviation products and services throughout the Summit;
• Two complimentary registrations;
• Your company description included in the Summit program.

SPONSORSHIP BENEFITS AND FEES
Sponsors will receive the Exhibitor benefits plus:
• Priority for sponsorship of an event at the Summit
• Verbal and written recognition of their sponsorship support during the Summit

Exhibition space and sponsorship opportunities are limited, so please be sure to respond early. For further information, please contact Spencer Dickerson, AAAE, in the United States at phone 703.578.2511 or email sdickerson@aaae.org.

DELEGATE FEES
If your company is unable to sign up as an Exhibitor or Sponsor, you still may attend as a delegate for $450 (USD). Delegate registration covers attendance at all business sessions and social events. U.S.-India Aviation Cooperation Program members will pay a discounted $295 (USD) registration fee per person.
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AGENDA (subject to change)
All sessions will take place at the ITC Gardenia Hotel

**TUESDAY | NOVEMBER 3**
1-6 p.m.  Registration
1:30-3:30 p.m.  Optional U.S. Industry site visits to aviation facilities in Bengaluru
6-7:30 p.m.  Opening Reception at the ITC Gardenia Hotel

3:50-4:15 p.m.  Networking Break Between Official India Delegates and U.S. and India Private Sector
4:15-5:15 p.m.  India Aviation Project Presentations
5:30-7 p.m.  Official Summit Dinner

**Wednesday | November 4**
8:00 a.m.  Registration
8-9 a.m.  Continental Breakfast and Networking Availability Between Official India Delegates and U.S. and India Private Sector
9-9:30 a.m.  Summit Official Welcome Remarks
9:30-10:30 a.m.  U.S. and India Government Keynote Addresses
10:30-11 a.m.  Networking Break Between Official India Delegates and U.S. and India Private Sector
11 a.m.-12:30 p.m.  General Session I – Airspace Utilization and Architecture to Improve Air Traffic Control Management
12:30-2 p.m.  Luncheon
2-2:30 p.m.  General Session II – Smart Cities: Making More Efficient Use of Physical Infrastructure to Support Strong Development
2:30-3:50 p.m.  Concurrent Workshops
  • Building Public-Private Partnerships in India’s Aviation and Airport Markets
  • Air Navigation and Communications Systems/Aviation Safety

3:50-4:15 p.m.  Networking Break Between Official India Delegates and U.S. and India Private Sector
4:15-5:15 p.m.  India Aviation Project Presentations
5:30-7 p.m.  Official Summit Dinner

**Thursday | November 5**
8-9 a.m.  Continental Breakfast and Networking Availability Between Official India Delegates and U.S. and India Private Sector
9-10:30 a.m.  General Session III – Aviation Security/Advanced Technology/Regulatory Standards (risk-based security, airport screening/checked baggage technology, integration of manpower/technology/ training, behavior detection programs, government/ industry partnerships to improve customer service)
10:30-10:50 a.m.  Networking Break Between Official India Delegates and U.S. and India Private Sector
10:50 a.m.-noon  Concurrent Sessions
  • Developing General Aviation/Business Aviation/Helicopter Usage
  • Airport Infrastructure Development/Financing

Noon–1:45 p.m.  Luncheon
2-4:30 p.m.  One-on-One Meetings Between Official India Delegates and U.S. industry and India Private Sector
4:30-5 p.m.  Wrap-Up Session – U.S.-India Aviation Partnerships Moving Forward
5:15-6:30 p.m.  Closing Reception at the ITC Gardenia Hotel
First Name ___________________________  
Mr./Ms. (Circle One) Name (First, Last) ___________________________  
Job Title ___________________________  
Company/Organization ___________________________  
Address ___________________________  
City/State/Zip/Country ___________________________  
Telephone Number (Primary) ___________________________  
Telephone Number (Fax Or Cell, Circle One) ___________________________  
Email Address ___________________________  

Is your Business [ ] small (1-99 employees), [ ] medium (100-249 employees) or [ ] large (250 or more employees)?  
[ ] If you require any special assistance to participate or have special dietary requirements, email aaaemeetings@aaae.org.

REGISTRATION FEES (in U.S. funds drawn on a U.S. bank) Please indicate type of registrant by checking the appropriate boxes below  
(Includes all handouts, two lunches, one reception, and all breaks).

1. [ ] Delegate Registration . . . . . . . . . 28,500 INR/$450 (USD) per person  
2. [ ] Tabletop Display . . . . . . . . . 250,000 INR/$4,000 (USD)  
3. [ ] Additional Booth Personnel . . . . . . . . . 20,500 INR/$325 (USD) per person
3. [ ] U.S.-India ACP Member . . . . . . . . . 19,000 INR/$295 (USD) per person

EXHIBITOR/TABLETOP DISPLAY FEE INCLUDES:  
• One 6’ table, two chairs and easel  
• Two complimentary delegate registrations  
• Identification sign  
• A 50-word description of the company in the program

SPONSORSHIP FEE INCLUDES:  
• All benefits included under exhibitor/tabletop display section above  
• Priority for speaking opportunities on the program  
• Distinctive signage with sponsor logo  
• Written and verbal recognition at the Summit  
• Priority for sponsorship of an event at the Summit

METHOD OF PAYMENT (please check applicable box)  
[ ] Attached is my check made payable to AAAE in U.S. dollars on a U.S. bank  
[ ] P.O. Number ___________________________  
[ ] Upon receipt of this form, please charge my (circle one) American Express MasterCard Visa 

Name (as it appears on card) ___________________________  
Card # ___________________________  
Exp. Date ___________________________  

Signature (of cardholder) ___________________________

RETURN TO:  AAAE | Barclay Building | 601 Madison Street | Alexandria, VA 22314 USA | Fax 703.797.9018 | Phone 703.824.0504

Photocopies of this form will be accepted. AAAE accepts registration regardless of race, religion, sexual orientation, sex, physical disability and national or ethnic origin. This includes, but is not limited to, admissions, employment and educational services.
HOTEL AND TRAVEL INFORMATION

HOTEL
Rooms are being held at the ITC Gardenia Bengaluru, Opp Ramana hotel, 1 Residency Road, Srirampura, Bengaluru, Karnataka 560025, phone: +91 80 2211 9898. All attendees will receive a special rate of 11,600 (INR) single/12,600 (INR) double (approximately $184/$198 USD), plus 20.4% local tax. Rates include daily continental breakfast. Reservations must be made by Wednesday, September 30, 2015, in order to guarantee this rate.

Please visit the conference website http://events.aaae.org/sites/151106/hotel.cfm to complete the hotel registration form and send to Mr. Arun Kaul at arun.kaul@itchotels.in or fax it to +91 80 22119999 to process the booking. Reservations cancelled within 30 days of the date of arrival will be charged for the entire length of stay. The room block for the Summit is limited. As such, individuals are encouraged to make their reservations as soon as possible. If individuals have any problems or questions about making reservations please email aaaaemeetings@aaae.org

GROUND TRANSPORTATION
Bangalore International Airport (BLR) is approximately 22 miles from the ITC Gardenia Bengaluru Hotel, and the ride takes about 1 hour, 30 minutes. A one-way taxi from the airport will cost approximately 700 INR ($11 USD) per person. Contact Mr. Arun Kaul at arun.kaul@itchotels.in for more information.

PASSPORT AND VISA
Passports and visas are required for all visitors traveling into India. The Embassy of India has outsourced the visa collection and delivery process to Travisa, a passport and visa handling service. For further information on applying for a visa, visit the http://india.travisa.com. Processing the Indian business visa for residents of the U.S. requires a minimum of seven to nine business days. For additional questions, please contact Travisa directly at 202.463.6166 or email washington@travisa.com.

Information on vaccinations and other health precautions for travel to and from India, such as safe food and water precautions and insect bite protection, may be obtained from the Centers for Disease Control and Prevention’s hotline for international travelers at 1-800-CDC-INFO (1-800-232-4636) or via the CDC’s Internet site at wwwnc.cdc.gov/travel/destinations/india.htm.

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