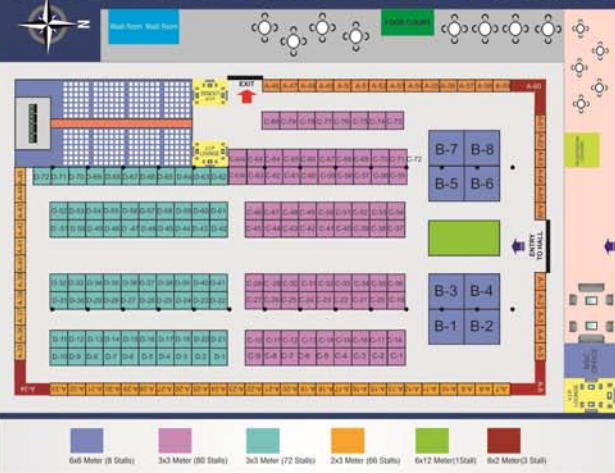


LAYOUT (Aerial View)

Dr. PRABHAKAR KORE CONVENTION CENTER, Bengaluru



FUTURE OUTLOOK

of Indian Defence, Aerospace & Homeland Security Industry

- India's Aerospace & Defence (A&D) expenditure on capital acquisitions is estimated to be 120 Billion USD (INR 520, 000 Crores) in the next 10 years.
- The defence offset obligations alone are likely to create business opportunities worth 15-20 Billion USD for the Indian MSMEs.
- By 2017, the Indian civil aviation market is projected to be amongst the three largest global markets.
- The Commercial Aviation is expected to reach 150 USD Billion by 2030, in order to meet the rising demands, India requires 1320 aircrafts
- General Aviation would append to 300 Business jets, 300 small aircraft and 250 helicopters by 2030 in addition to the present fleet.
- Govt. of India plans to invest \$30 billion in next 10 years for modernization of the existing airports. India's MRO segment is estimated to reach Rs. 13,000 crores by 2020.
- Homeland Security market in India is likely to reach about Rs. 1.18 lakh crore by 2017 from the current level of over Rs 80,000 crores.

The Indian Defence Market is a \$120 billion opportunity
- Defence Capex during 12th Plan Period

"The global defence industry is eyeing the big Indian defence market"
- David Harret, General Dynamics International

STALL RENTAL

FULLY BUILT- UP OCTONORM STALL (Minimum Area 6 sq.mts.) Ready to use Shell Scheme with Carpet, Table, Chairs, Lighting, Single Phase power socket with Power

INDIAN MSMEs - Shell Rs. 10000 per Sqm.

Category	Standard Price	Subsidised Price With Support From The Ministry Of Msme	Standard Price	Subsidised Price With Support From The Ministry Of Msme	INDIAN NON - MSMEs - Shell Rs. 12000 per Sqm.	FOREIGN COMPANIES - Shell \$250 per Sqm.
					Minimum size 9 Sqm.	Minimum size 9 Sqm.
Micro	Rs. 60000	Rs. 20000	Rs. 90000	Rs. 28000		
Small	Rs. 60000	Rs. 30000	Rs. 90000	Rs. 40000	Rs. 108000	\$2250
Medium	Rs. 60000	Rs. 45000	Rs. 90000	Rs. 70000		

- Subsidy available only to MSMEs registered with DIC
- Subsidy on bigger booths would be limited to 9 Sqm.
- The above prices are inclusive of Service Tax @ 12.36%
- Service Tax Registration No.: AAAC0686NSD081
- Raw space available at 10% less than the Shell rate
- Bigger space available on pro rata basis
- Corner stalls will be charged @ 10% Extra (on first come first serve basis)



KNOWLEDGE PARTNER



ASSOCIATE PARTNERS

EVENT MANAGEMENT

एन एस आई सी
NSIC
ISO 9001 : 2008

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INTERNATIONAL MSME SUB-CONTRACTING & SUPPLY EXHIBITION FOR DEFENCE - AEROSPACE - HOMELAND SECURITY

For Bookings & Enquiries Please Contact :

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OVERVIEW

MSME DEFEXPO 2013 provides an excellent platform for MSMEs to discover National & International business opportunities of outsourcing, collaborations & tie-ups. MSME DEFEXPO showcases products, technologies, services and network with key decision makers & strengthens customer relations. **Participate and connect with the world of opportunities.**



ORGANISER

The National Small Industries Corporation Ltd. (NSIC), an ISO 9001:2008 certified Mini Ratna Company and a Government of India Enterprise has been working to fulfil its mission of promoting, aiding and fostering the growth of Micro and Small Enterprises in the country since its establishment in 1955. Over a period of five decades of transition, growth and development, NSIC has proved its mettle within the country and abroad by promoting modernization, up-gradation of technology, quality consciousness, strengthening linkages with large and medium enterprises and enhancing exports projects and products from Micro and Small Industries.

To showcase the competencies of Indian SSIs and to capture market opportunities, NSIC participates in select International and National exhibitions and trade fairs every year. NSIC facilitates the participation of small enterprises by providing concessions in rental etc. Participation in these events exposes SSI units to international practices and enhances their business prowess.

WHO CAN BENEFIT ?

MSMEs get an excellent opportunity to showcase their capabilities in Defence, Aerospace and Homeland Security, find new buyers, strike deals for technology acquisition and get ideas for developing new products.

GLOBAL DEFENCE COMPANIES get an opportunity to find highly cost competitive and technologically advanced sub-contractors and suppliers from the Indian MSME sector and take a big step towards meeting their offset obligations.

DPSUs & Private Sector Firms network with MSMEs and strike lucrative deals for sub-contracts and supply solutions. DPSUs can find ways to meet requirement of sourcing 20% from MSMEs.

SUPPORTED BY

Karnataka Government's proactive policies has taken the development of the state to unprecedented heights. Some of the initiatives include building the first Aerospace SEZ, making rapid strides in establishment of a defense manufacturing unit, other than being the major Aviation hub of the country.

Government of Karnataka is committed to play the role of a catalyst and facilitator to maintain the state as India's preferred investment destination. Govt. of Karnataka has whole heartedly supported earlier edition of MSME DEFEXPO 2012 which has benefitted the micro, small & medium enterprises in the state of Karnataka alot.

WHO SHOULD PARTICIPATE ?

- Aerospace sub systems and accessories, ground equipment and tooling
- Naval and Land systems, subsystems and accessories
- IT hardware, software and electronics
- Casting, forging and metal works
- Public & Corporate security
- Communications & Information
- Simulation & Training
- Engineering & Maintenance
- MSMEs looking for opportunity In Defence, Aerospace & Homeland Security

HELPFUL POLICIES

- MoD has set itself a goal of sourcing 70% of all defence equipment from Indian companies - public, private and MSMEs by 2020. This is only possible MSMEs playing a significant role.
- The new public procurement policy requires all central government ministries and public sector units to source at least 20% of their total annual purchases from MSMEs.
- Ministry of MSME has initiated setting up of MSME Technology Centre (Aerospace) at Devanahalli, Bengaluru, Karnataka.
- India Opportunities Venture Fund of Rs. 5000 crore is being created through SIDBI.
- MoD is constantly updating and simplifying the procurement procedures thus providing huge opportunities for Indian industries under the Defence offset policy.
- Within the Defence Offset Guidelines, a multiplier of 1.5 for sourcing from SMEs has been announced with the aim of incentivizing global players to discharge offset obligations through SMEs.

MSME DEFEXPO 2012 at a GLANCE



HIGHLIGHTS MSME DEFEXPO 2012

- Participation of SAAB, Boeing, Honeywell, Raytheon, Lockheed Martin, Star Defence, ELBIT, Rolls Royce, MOOG, Medak Defence Forces Indigenisation Cells etc.
- Participation of PSUs - HAL, BEL, BEML, DRDO, NAL, ISRO, Ordnance Factory Board, Ordnance Factory
- Over 15000 Business Visitors & 240 Exhibitors
- Over 300 Buyer-Seller meetings
- 2 - Day Seminars & Workshops exposing MSMEs to emerging business opportunities & buyers to the potentials of Indian MSMEs
- Delegation visits from US, UK, Bahrain, Japan, Canada, Qatar, Israel, Italy, Rwanda etc.

MINISTER'S MESSAGE



"It is a pleasure to learn that the NSIC with support of Ministry of MSME, Government of India is organizing the MSME DEFEXPO 2013 from December 12th -14th in Bangalore. I am sure that this event will bring several MSMEs into India's strategic manufacturing sector. Nation such as India cannot rely on imports and needs to become self-sufficient. Industrial and technological growth in the past decades has indicated that it is possible to achieve this self-reliance in Defense by harnessing the emerging dynamism of the MSMEs.

The Government sector alone cannot fulfill the requirements of Defense forces and therefore, the private sector has to come in a big way. The Ministry Of Defense (MoD) has long recognized this need and has stressed on the importance of being self reliant. The offset policy under the Defense Procurement Procedure (DPP) is an example of this.

The latest version of the offset policy has introduced a multiplier of 1.5 for MSME's and which I am sure will provide bountiful opportunities for the MSMEs to play their rightful role in building strategic capabilities in the interest of the nation's defence.

My best wishes for this MSME DEFEXPO 2013 exhibition."

Shri K. H. Muniyappa

Hon'ble Union Minister of State (Independent Charge)
Ministry of Micro, Small and Medium Enterprise
Government of India