

Valérie Demont is a partner in the Corporate and Securities Practice Group of Pepper Hamilton LLP, resident in the New York office. Ms. Demont focuses her practice primarily on U.S. and cross-border mergers and acquisitions, capital markets, corporate finance and securities matters. She heads the firm's U.S.-India Practice Group and has been involved in numerous transactions for corporations and private equity funds in the U.S., Europe, Canada and Asia, including India.

Ms. Demont also represents U.S. and non-U.S. issuers and underwriters in a wide range of primary and secondary capital markets transactions involving equity, debt, convertible and hybrid securities. These transactions include IPOs, private placements and offerings under SEC Rule 144A, offshore offerings under SEC Regulation S and the establishment of American Depositary Receipt (ADR) programs.

She handles complex securities and financing transactions, including debt restructurings, exchange offers, debt tender offers and consent solicitations.

In addition, Ms. Demont regularly advises companies on their reporting obligations under U.S. securities laws as well as corporate governance and other compliance obligations under the Sarbanes-Oxley Act and stock exchange regulations.

Ms. Demont's extensive India practice includes recently representing:

- a subsidiary of a large public Indian media company in connection with a majority investment by a U.S. media company into the subsidiary
- an India-based business process outsourcing company with its IPO in the U.S. and listing on NASDAQ
- a leading global provider of business information solutions to law firms, corporations and government in connection with its acquisition of a leading Indian publisher of primary legal materials
- a U.S. publicly traded India-based outsourcing company in connection with securities matters
- an India-focused investment fund in connection with its fundraising in the U.S.
- a U.S. specialty finance company in connection with a joint venture in India
- an Indian company in connection with the international placement of its equity securities in its IPO in India
- an Indian publicly traded IT company in connection with several acquisitions of IT services providers



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- a BPO publicly traded company in connection with several acquisitions of BPO and IT services providers in the U.S.
- a U.S. defense company in connection with a joint venture in India
- a U.S. manufacturer in connection with a joint venture dispute in India.

Ms. Demont is a trustee of the America India Foundation, a leading nonprofit development organization devoted to accelerating social and economic change in India, especially in the education, livelihood and public health sectors in India.

Ms. Demont is an adjunct professor at Columbia University School of Law, where she teaches a seminar on Cross-Border Transactions – Doing Business in India. She is the editor of Pepper Hamilton’s U.S.-India Newsletter, a quarterly newsletter focused on developments of interest for U.S.-India business. She also is a frequent speaker at events focused on cross-border trade and has written or contributed to several publications, including:

- “Top 10 Lessons Learned from the *Vodafone, Aditya Birla* and Other Tax Cases in India” *Practical International Tax Strategies*, October 2011
- “FAQs About Indian Corporate Insolvency,” *Corporate Finance Law 360, Bankruptcy Law 360, and International Trade Law 360*, May 2011
- “U.S. Foreign Corrupt Practices : Doing Business in India...The Way Forward,” *Westlaw Journal Medical Devices*, May 2011
- “Indian Companies Positioned to Acquire U.S. Assets: BLAW” (interview), *Bloomberg Law on Demand*, January 26, 2011
- “Exon-Florio: Foreign Buyers Are Increasingly Susceptible to U.S. Government Scrutiny of Their Acquisitions in the U.S.” (co-author), *North American Free Trade & Investment Report*, January 2011
- “The Credit Crisis in Greece and Ireland and the Effects of a Possible Default by These Countries,” *Bloomberg Law Reports*, September 2010
- “Shareholder Activism’s for Better or Worse” (interview), *The Analyst*, ICFAI University Press in Hyderabad, India, August 2010
- “Exon-Florio: Indian Buyers Are Increasingly Susceptible to U.S. Government Scrutiny of their Acquisitions in the United States” (co-author), *IndUS Business Journal*, December 2010; *Daily Securities News*, July 2010
- “Keeping with the Times: Recent Breakthroughs in Indian Dispute Resolution,” posted on *USIBC.com* (the U.S. India Business Council Web site), 2010
- “To Be or Not To Be a Public Company,” *The Deal Magazine*, December 2009
- “IPOs Are Back: To Be or Not To Be a Public Company,” *Securities Mosaic*, October 2009 and *Daily Securities News*, October 2009

- “Low Bond Prices Can Turn to an Issuer’s Advantage Through Repurchase Programs or Tender Offers,” *Investment Dealers’ Digest Magazine*, October 2009
- “Global M&As – Strategy is the Key,” *The Analyst, ICFAI University Press in Hyderabad, India*, August 2009
- “Show Me the Money and How to Get It,” universal shelf registration, *TheDeal.com*, July 2009
- “The Green Path to India,” *India Business Law Journal*, February 2009
- “Taming the Monster – Modern History’s First Ever Credit Crisis,” *The Analyst, ICFAI University Press in Hyderabad, India*, November 2008
- “Weathering the Storm,” *India Business Law Journal*, November 2008
- “Wall Street Woes, India’s Opportunities,” *Business Today, India*, October 2008
- “Down but Not Out-New York Still Shines as India’s Legal Hub,” *India Business Law Journal*, October 2008.

Ms. Demont received her LL.M. from Columbia Law School in 1995 where she was a Harlan-Fiske Stone scholar and her LL.M. from the Université de Paris I – Panthéon Sorbonne in 1994. She received her LL.B. from the University of Rennes Law School in 1991.

Ms. Demont is admitted to practice in New York. She is fluent in English and French.